VGR

// Q2 FY2027

TITAN COMPANY

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01

Executive Summary

Primary sources: Titan Company Limited, "Unaudited Standalone and Consolidated Financial Results for the quarter and six months ended 30 September 2026", 5 November 2026. https://www.bseindia.com/stockinfo/AnnPdfOpen.aspx?Pname=f184c63a-0cc8-4b24-a986-d19bb481b501.pdf and Q2FY27 Earnings Presentation, 5 November 2026. https://www.titancompany.in/sites/default/files/2026-11/Q2FY27%20-%20Earnings%20Presentation%20Uploaded.pdf

Profit before tax rose 53% as reported and 18% without the customs duty gains

Titan reported company-presented total income of ₹20,533 crores, up 25%, and profit before tax of ₹2,329 crores, up 53%. That profit includes customs duty gains of ₹536 crores. Without them profit before tax is ₹1,793 crores, an 8.7% margin, up 18%, which is the company's own adjusted figure. The gain is 66.4% of the ₹807 crores rise in profit before tax.

Statutory profit of ₹2,393 crores includes a ₹671 crores non-cash credit

Statutory total income was ₹21,430 crores, up 13.8% on ₹18,837 crores, because bullion and digi-gold sales fell from ₹2,430 crores to ₹226 crores. Statutory profit includes a ₹671 crores credit from remeasuring the put-option liability on the 33% of Damas that Titan does not own. The company's profit after tax of ₹1,722 crores excludes it.

Jewellery EBIT grew 52.7% as reported and 17.1% without the duty gains

Jewellery income excluding bullion was ₹17,495 crores, up 24%, and EBIT was ₹2,300 crores at 13.1% against 10.7%. Without the ₹536 crores EBIT is ₹1,764 crores at 10.1%. The Tanishq, Mia, Zoya and beYon portfolio grew c.20% with buyer growth flat, so growth came from higher average ticket.

Watches EBIT margin reached 21.9% and international income doubled

Watches income rose 27.4% to ₹1,881 crores and EBIT margin was 21.9% against 16.1%. TEAL income rose to ₹636 crores at a 28.0% EBIT margin. International income rose 101% to ₹1,199 crores with EBIT of ₹12 crores, and the Damas core business recorded a loss of ₹24 crores on revenue of ₹364 crores.

Borrowings more than doubled and operating cash flow was minus ₹11,177 crores

Inventories were ₹50,861 crores against ₹42,743 crores at 31 March 2026, and borrowings rose from ₹11,378 crores to ₹24,265 crores. Six-month operating cash flow was minus ₹11,177 crores against plus ₹3,444 crores, and debt to equity was 1.51 against 0.97. Titan gives no numerical guidance in either document.

WHAT TO WATCH

Continuation: jewellery EBIT margin excluding duty gains holding at or above 10.1%, and a studded mix above the 35% printed for the quarter.

Break: buyer growth staying flat for the main jewellery portfolio while the festive shift into the third quarter is cited as the cause, or borrowings rising further from ₹24,265 crores.

VGR will publish the third-quarter analysis when the figures are released.

02 · THE PERIOD IN FIGURES

The period in figures

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TITAN COMPANY LIMITED · NSE: TITAN · Q2 FY2027 · INR AS PUBLISHED

FINANCIAL YEAR ENDS 31 MARCH 2027 · PERIOD ENDED 30 SEPTEMBER 2026 · REPORTED 5 NOVEMBER 2026 · ANALYSIS 11 NOVEMBER 2026



TOTAL INCOME	EBIT	PROFIT BEFORE TAX	PROFIT AFTER TAX
+25%	+59%	+53%	+54%
₹20,533 cr vs ₹16,407 cr	₹2,865 cr vs ₹1,799 cr	₹2,329 cr vs ₹1,522 cr	₹1,722 cr vs ₹1,120 cr
	EBIT MARGIN	PBT MARGIN	PAT MARGIN
	14.0%	11.3%	8.4%
	from 11.0%	from 9.3%	from 6.8%
PBT EXCL. DUTY GAINS	STATUTORY PROFIT	INVENTORIES, CR	BORROWINGS, CR
₹1,793 cr	₹2,393 cr	50,861	24,265
8.7% margin	from ₹1,120 cr	from 42,743	from 11,378

INR crores, quarter against the same quarter a year earlier, company-presented basis: total income excludes bullion and digi-gold; profits exclude the ₹671 crores put-option credit and include ₹536 crores of customs duty gains

03 · THE CUSTOMS DUTY GAIN

Customs duty gains supplied 66% of the rise in profit before tax

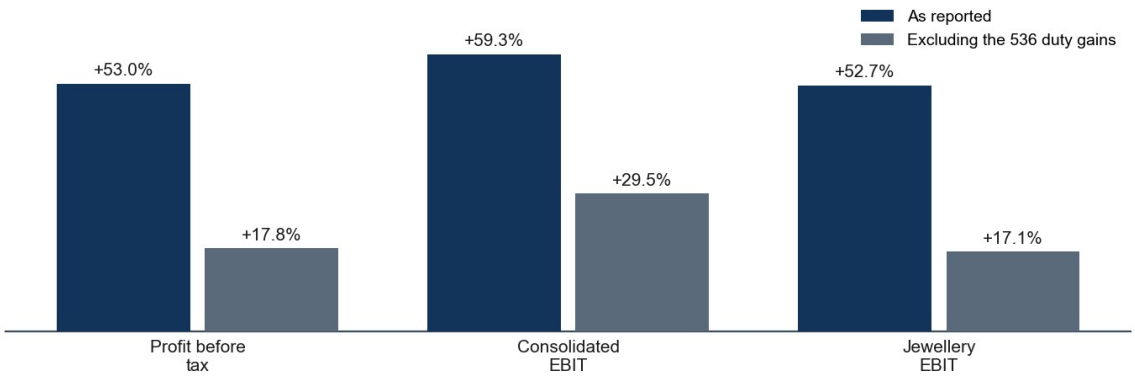
The press release states that the reported profits include customs duty gains of ₹536 crores for the quarter and ₹943 crores for the half year. The gain is 23.0% of presented profit before tax and 66.4% of its ₹807 crores increase. Excluding it, profit before tax is ₹1,793 crores, 8.7% of ₹20,533 crores, up 17.8%; the company prints 8.7% and 18%. EBIT excluding the gain is ₹2,329 crores, 11.3% of total income against 11.0%, so the underlying margin gain is 37bp and not the 299bp printed. Over six months, profit before tax excluding the ₹943 crores is ₹3,815 crores, up 27.1%, if the whole half-year gain is pre-tax.

INR CRORES	Q2 27 REPORTED	Q2 27 EXCL. GAINS	Q2 26	GROWTH EXCL. GAINS
EBIT	2,865	2,329	1,799	**+29.5%**
EBIT margin	14.0%	11.3%	11.0%	+37bp
Profit before tax	2,329	1,793	1,522	**+17.8%**
PBT margin	11.3%	8.7%	9.3%	(60bp)
Jewellery EBIT	2,300	1,764	1,506	**+17.1%**

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. Changes, margins and contributions are VGR arithmetic on the disclosed figures. All figures INR crores. The Q2 FY26 comparative is not adjusted; the company does not say whether it contained a duty effect.

Jewellery EBIT grew 17.1% excluding the duty gains, against 52.7% reported

Titan growth against Q2 FY2026, as reported and excluding the customs duty gains · %



Source: Titan Company Limited, Q2 FY27 results. Growth: VGR arithmetic; Q2 FY26 not adjusted.

The release does not disclose the tax on the gain, so no profit after tax excluding it can be calculated from the documents.

04 · THREE BASES FOR ONE QUARTER

One quarter is reported on three bases

Statutory consolidated total income is ₹21,430 crores. It includes bullion and digi-gold sales of ₹226 crores and a ₹671 crores credit. The company-presented total income of ₹20,533 crores excludes both: 21,430 less 226 less 671 is 20,533. Statutory profit for the period is ₹2,393 crores; the presented profit after tax of ₹1,722 crores is lower by exactly the ₹671 crores. All company margins are struck on ₹20,533 crores.

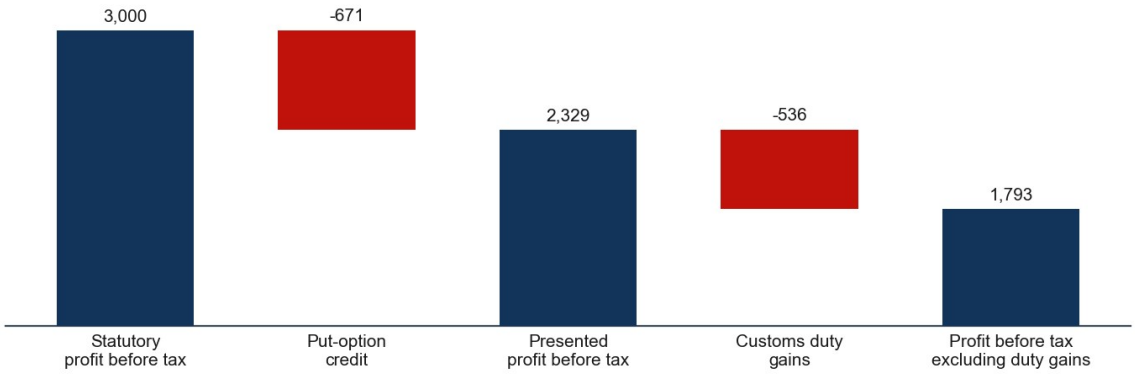
The credit arises under note 9 from remeasuring the put-option liability for the remaining 33% of Damas. The company holds a call option, the minority holds a put option exercisable on 31 December 2029, and the liability fell by ₹671 crores. The presentation attributes the fall to the volatile geopolitical situation in the Middle East and says later remeasurements could raise or lower the liability. The credit is 21.9% of statutory profit before tax of ₹3,000 crores and 28.0% of statutory profit.

INR CRORES	Q2 27	Q2 26	GROWTH
Presented total income	20,533	16,407	**+25.1%**
Statutory total income	21,430	18,837	**+13.8%**
Statutory total income excl. the 671 credit	20,759	18,837	**+10.2%**
Bullion and digi-gold	226	2,430	**(90.7%)**
Profit before tax, presented	2,329	1,522	**+53.0%**
Profit before tax, statutory	3,000	1,522	**+97.1%**
Profit after tax, presented	1,722	1,120	**+53.8%**
Profit for the period, statutory	2,393	1,120	**+113.7%**

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. Changes, margins and contributions are VGR arithmetic on the disclosed figures. All figures INR crores.

Without the put-option credit and the duty gains, profit before tax was 1,793

Titan consolidated profit before tax, Q2 FY2027, statutory to adjusted · INR crores



Source: Titan Company Limited, Q2 FY27 results. Bridge: VGR arithmetic on the disclosed notes. Axis from 1,000.

05 · JEWELLERY

Jewellery income rose 24% and the EBIT margin gain disappears without the duty gains

Jewellery income excluding bullion was ₹17,495 crores against ₹14,092 crores. EBIT was ₹2,300 crores at 13.1% against ₹1,506 crores at 10.7%. Excluding the ₹536 crores, EBIT is ₹1,764 crores at 10.1%, 60bp below the prior year. The incremental EBIT margin is 23.3% as reported and 7.6% without the gain.

INR CRORES	INCOME Q2 27	INCOME Q2 26	EBIT Q2 27	EBIT Q2 26
Jewellery, India	16,343	13,532	2,281	1,490
Tanishq, Mia, Zoya, beYon	14,935	12,460	2,142	1,381
CaratLane	1,408	1,072	138	109
Jewellery, international	1,152	561	20	16
Jewellery total (ex-bullion)	17,495	14,092	2,300	1,506

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. All figures INR crores.

EBIT MARGIN	Q2 27 RE-PORTED	Q2 27 EXCL. GAIN	Q2 26
Jewellery, India	14.0%	10.7%	11.0%
Tanishq, Mia, Zoya, beYon	14.3%	11.1%	11.1%
CaratLane	9.8%	6.6%	10.1%

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. The company states the gains of ₹490 crores for Tanishq, Mia, Zoya and beYon and ₹46 crores for CaratLane; the adjusted margins are the company's.

The Tanishq, Mia, Zoya and beYon portfolio grew c.20% with same-store sales growth of c.15%. Studded grew c.32%, plain gold c.20% and coins fell c.7%. The company says buyer growth was flat and growth was led by higher average ticket. The studded share of the mix moved from 32% to 35%. Excluding the ₹490 crores, the portfolio EBIT of ₹1,652 crores grew c.20% (19.6%, VGR arithmetic). CaratLane grew c.31% with double-digit buyer growth, and its EBIT excluding the ₹46 crores declined c.15%. The company states that evolving competitive dynamics required investment to support consumer engagement.

06 · WATCHES, EYECARE AND OTHER BUSINESSES

Watches EBIT margin reached 21.9%, up 579bp

Watches income rose 27.4% to ₹1,881 crores, of which domestic ₹1,838 crores and international ₹43 crores. EBIT was ₹412 crores against ₹238 crores, a 21.9% margin against 16.1%. The incremental EBIT margin is 43.1%. The company reports 34 net store additions, 17 of them Titan World. EyeCare income rose 27.7% to ₹281 crores with EBIT of ₹23 crores at 8.2% against 5.3%, with 27 openings offset by 27 closures. Emerging Businesses income rose 20.8% to ₹171 crores and the EBIT loss narrowed from ₹24 crores to ₹6 crores. TEAL income rose 53.3% to ₹636 crores and EBIT 89.4% to ₹178 crores, a 28.0% margin.

INR CRORES	INCOME Q2 27	INCOME Q2 26	EBIT Q2 27	EBIT Q2 26
Watches (total)	1,881	1,477	412	238
EyeCare (total)	281	220	23	12
Emerging Businesses	171	142	(6)	(24)
Other Business, TEAL	636	415	178	94
Businesses (total)	20,465	16,346	2,908	1,826

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. All figures INR crores. Watches and EyeCare totals are from the statutory segment note and presentation, including international.

Of statutory segment results of ₹3,536 crores, Jewellery is 65.0%, Watches 11.7%, EyeCare 0.7%, Others 4.9% and Corporate 17.8%; Corporate includes the ₹671 crores credit (VGR arithmetic).

07 · INTERNATIONAL AND DAMAS

International income doubled and EBIT stayed at ₹12 crores

International Business income rose 101% to ₹1,199 crores. EBIT was ₹12 crores against ₹11 crores, a 1.0% margin against 1.9%. International jewellery grew 105% to ₹1,152 crores with EBIT of ₹20 crores at 1.7% against 2.8%. The company says the Tanishq, Mia and CaratLane international business grew c.41% in North America and c.23% in the GCC. Damas core revenue was ₹364 crores, Tanishq converted stores ₹110 crores and the Damas entity ₹474 crores excluding bullion. Damas recorded a loss of about ₹24 crores, a margin of minus 6.5% on core revenue. The company states that consumer demand remained soft, with 2 openings and 2 closures leaving 122 stores in 6 GCC countries. The Tanishq, Mia and CaratLane international EBIT was ₹43 crores at 5.5% against ₹16 crores at 2.8%.

INR CRORES	INCOME Q2 27	INCOME Q2 26	EBIT Q2 27	EBIT Q2 26
International, total	1,199	596	12	11
Jewellery	1,152	561	20	16
Watches	43	31	(5)	(4)
EyeCare	4	5	(2)	(1)

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. All figures INR crores.

08 · MARGIN ARCHITECTURE

Finance costs nearly doubled and took 18.7% of EBIT

Finance costs were ₹536 crores against ₹277 crores, up 93.5%, and are 18.7% of presented EBIT of ₹2,865 crores. Depreciation rose 39.2% to ₹263 crores. Employee benefits, advertising and other expenses were stable as a share of presented total income. The company prints interest service coverage of 10.09 against 11.57. The cost lines below are statutory expense lines taken over presented total income, so they are indicative; statutory expenses include the cost of bullion sold.

SHARE OF PRESENTED INCOME	Q2 27	Q2 26	CHANGE
Employee benefits	3.6%	3.8%	(10bp)
Advertising	2.3%	2.5%	(20bp)
Other expenses	6.8%	6.8%	0bp
Finance costs	2.6%	1.7%	**+92bp**

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. Changes, margins and contributions are VGR arithmetic on the disclosed figures.

09 · BALANCE SHEET AND FINANCING

Borrowings rose 113% in six months while gold on loan fell 24%

Inventories rose by ₹8,118 crores, 19.0%, to ₹50,861 crores since 31 March 2026. Borrowings, current and non-current, rose from ₹11,378 crores to ₹24,265 crores, while gold on loan fell from ₹16,070 crores to ₹12,278 crores. Jewellery segment assets rose 46.9% year on year to ₹57,839 crores against segment liabilities up 3.7%, so net jewellery segment assets rose from ₹11,485 crores to ₹28,921 crores. Equity rose 42.6% year on year to ₹18,263 crores. The company prints debt to equity of 1.51 against 0.97 and total debt to total assets of 0.34 against 0.19.

INR CRORES	30 SEP 26	31 MAR 26	CHANGE
Inventories	50,861	42,743	+8,118
Trade receivables	1,836	916	+920
Other financial assets, current	3,721	672	+3,049
Cash and cash equivalents	686	873	(187)
Current borrowings	24,191	11,285	+12,906
Gold on loan	12,278	16,070	(3,792)
Total equity	18,263	15,703	+2,560
Total assets	71,806	60,561	+11,245

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. Changes, margins and contributions are VGR arithmetic on the disclosed figures. All figures INR crores.

10 · CASH FLOW

Operating cash flow was minus ₹11,177 crores over six months

Net cash used in operating activities was ₹11,177 crores against an inflow of ₹3,444 crores. The movements were inventories minus ₹8,065 crores, other financial assets minus ₹2,644 crores, gold on loan minus ₹3,804 crores against plus ₹8,278 crores a year earlier, and trade receivables minus ₹918 crores. Financing provided ₹10,047 crores, mainly short-term borrowings of ₹12,775 crores. Capital expenditure was ₹408 crores and dividends ₹1,331 crores. Free cash flow after capital expenditure was minus ₹11,585 crores (VGR arithmetic).

SIX MONTHS, INR CRORES	H1 FY27	H1 FY26
Operating profit before working capital	5,963	3,757
Inventories	(8,065)	(9,346)
Gold on loan	(3,804)	8,278
Net cash from operating activities	(11,177)	3,444
Net cash from investing activities	947	(1,097)
Net cash from financing activities	10,047	(2,451)
Closing cash and cash equivalents	686	301

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. All figures INR crores.

11 · RETAIL NETWORK

Domestic jewellery added 42 net stores to 1,269

Net additions were 29 for Tanishq, Mia, Zoya and beYon (7 Tanishq, 18 Mia, 4 beYon) and 13 for CaratLane. Watches added 34 net stores. The presentation records 3,758 stores in the group. It states an international jewellery footprint of 33 stores, while its store table sums to 35 (32 Tanishq, 1 Mia and 2 CaratLane); the difference is not explained.

STORES, SEPTEMBER 2026	INDIA	INTERNATIONAL
Tanishq	539	32
Mia	317	1
Zoya	13	not disclosed
beYon	6	not disclosed
CaratLane	394	2
Damas	not disclosed	122

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. Changes, margins and contributions are VGR arithmetic on the disclosed figures.

12 · DISCLOSURE DELTA AND METRICS NOT REPORTED

Eight measures are not reported in the documents

METRIC	STATUS	WHAT IT WOULD SETTLE
Profit after tax excluding duty gains	not disclosed	Underlying profit growth after tax
Q2 FY26 duty effect	not disclosed	Whether the comparative is clean
Buyer counts and ticket in rupees	not disclosed	Volume against price in the c.20%
Consolidated gross margin	not disclosed	Mix effect on the 299bp
Breakdown of other financial assets	not disclosed	The ₹3,049 crores rise
Inventory by category	not disclosed	Gold price against volume in stock
Quarterly cash flow	not disclosed	Q2 alone against the half year
Numerical guidance	not disclosed	What the festive shift implies for Q3

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026.

13 · THE COMPANY'S ACCOUNT, TESTED

Four of six claims are supported by the disclosed figures

CLAIM	TEST	DISPOSITION
"GROWS 25% FOR THE QUARTER"	Presented total income 16,407 to 20,533, +25.1%	Supported on the presented basis; +13.8% statutory.
Profit before tax "up 18%" adjusted	1,793 against 1,522, +17.8%	Supported.
Studded growth "in the early thirties"	Presentation prints c.32% for the main portfolio	Supported.
Demand "largely resilient"	Buyer growth flat; growth ticket-led	Partially supported.
International footprint of 33 stores	Store table sums to 35	Not reconcilable.
EyeCare "₹227 crores" and EBIT "98%"	Table prints 277 and 91.7%	Text and table disagree; table used.

Source: Titan Company Limited, Q2 FY27 results and earnings presentation, 5 November 2026. Changes, margins and contributions are VGR arithmetic on the disclosed figures.

Method, sources and precision

All current-period figures come from the results filing and the earnings presentation named in the Executive Summary. The filing is an image scan with a text layer, and the consolidated profit and loss, cash flow and press-release pages were checked against page images; the text layer misread total tax (607), earnings per share (26.96) and one comprehensive income figure (1,772). Rupee figures are in crores and are not converted. The press-release bridge, margins and growth are the company's; every other change is VGR arithmetic. The Q1 FY2027 build used the same presented basis.

ITEM	PRECISION	NOTE
Growth, margins and shares	Exact	Calculated from disclosed figures
Company-printed growth	Rounded	Printed to the nearest whole per-cent
Figures excluding duty gains	Exact	Subtract the stated 536, 490 and 46
Half-year profit ex-cluding gains	Assumes pre-tax	943 treated as pre-tax
Profit after tax ex-cluding gains	Not calculable	Tax on the gain not disclosed

VGR precision register.

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Analysis by Pau Almar, VGR.

METHODOLOGY

VGR Standardised Financial Analysis Methodology v5. Arithmetic before language; every finding names the disclosure that would settle it.

PRIMARY SOURCES

Titan Company Limited (NSE: TITAN), "Unaudited Standalone and Consolidated Financial Results for the quarter and six months ended 30 September 2026", 5 November 2026. https://www.bseindia.com/stockinfo/AnnPdfOpen.aspx?Pname=f184c63a-0cc8-4b24-a986-d19bb481b501.pdf and Q2FY27 Earnings Presentation, 5 November 2026. https://www.titancompany.in/sites/default/files/2026-11/Q2FY27%20-%20Earnings%20Presentation%20Uploaded.pdf

WORKING RECORD

Titan Company_Q2 FY2027_Source_Figures.md, with company-disclosed figures and VGR arithmetic in separate parts, alongside the source files in _src.

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